CollaborateMD Work Less, Paid Fast! | Case Study

BlueSky Health Uses CollaborateMD to Save Time and Get Paid Faster

Quick, efficient, patient-focused service is the hallmark of BlueSky Health. The practice is unique as it is a nurse practitioner-run, two-location family medicine practice with three nurse practitioners, two front-staff members, office manager, and a collaborating physician who together serve 2,500 patients in the Howell, Michigan, area.

Six years ago, the practice was rapidly growing and needed an efficient way to track payments and bill patients. Renea Clark joined the practice at that time as office manager. "We started to research implementing a medical billing solution. **CollaborateMD** had great reviews and we saw it as the perfect fit for our needs. Six years later and it is still ideal for us," she says.

Implementation took about three weeks as codes and charges specific to the practice needed to be added. In addition to Renea, front office staff also use the solution to input payments. "CollaborateMD is very easy to navigate. Even people who aren't billers can pick up the system easily. That was important for our office."

On Renea's end, after the provider sees a patient, she inputs the CPT/ICD-10 coding into their Practice Fusion EHR. By hitting "send to biller," it triggers a bill and that is sent to Collaborate MD.



CollaborateMD then sends that to the eProvider Services clearinghouse every evening. Both CollaborateMD and eProvider Services are part of the EverCommerce service commerce platform.

"Not only does CollaborateMD help streamline our billing process but, with the way it is integrated with our Practice Fusion EHR, it saves so much time. Getting paid faster is essential to running a business. CollaborateMD and eProvider Solutions improve our cash flow and leave less chance for unpaid claims. We aren't waiting on payments and we're not wasting time researching unpaid claims."

If a claim isn't paid – it's an administrative error and never CollaborateMD. It's that good. It's the only billing platform we've used and I can't imagine us using anything else.

- Renea Clark, Office Manage, BlueSky Health



Discover how practices and billing services are using CollaborateMD to streamline digital front and back-office workflows with intuitive patient scheduling, billing, and reporting tools to reduce administrative burdens and optimize revenue cycle.

Learn More at collaboratemd.com